

NORTH PACIFIC GROUP, INC.

Building Worldwide Trading Partnerships

BUILDING PRODUCTS | WOOD | STEEL | AGRICULTURE



STRENGTH

DIVERSE SOLUTIONS

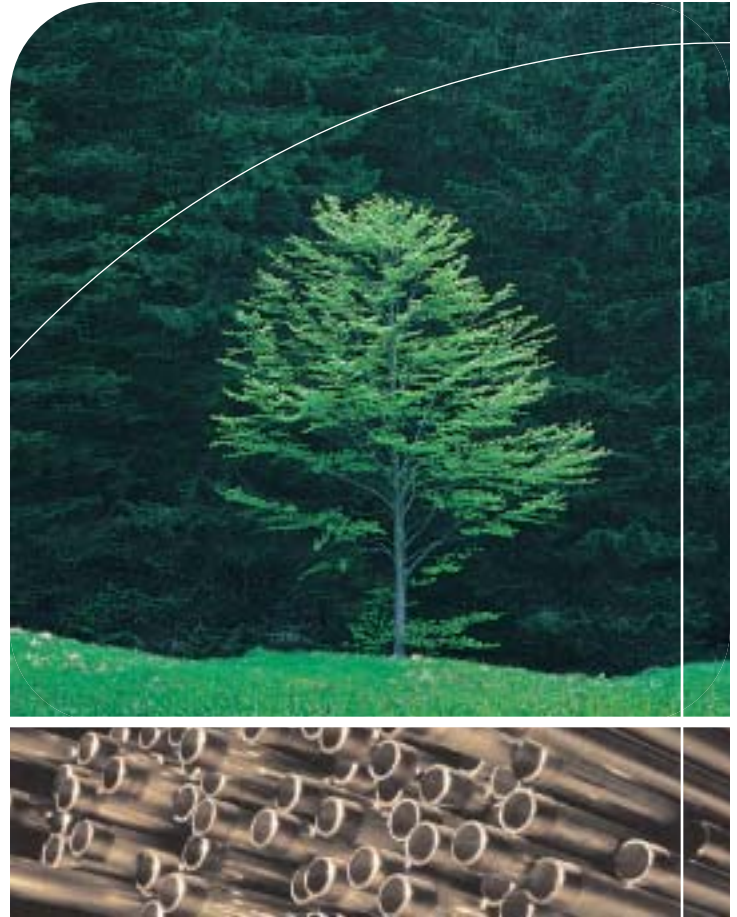
REPUTATION

KNOWLEDGE

With roots going back to 1948, North Pacific Group, Inc., is an employee-owned corporation and one of the largest merchants of forest products and services with annual sales exceeding \$1 billion.

Headquartered in Portland, Oregon, North Pacific Group and its companies produce or distribute building products, wood, steel, and agricultural products on a global basis.

The company serves building products retailers, distributors, furniture manufacturers, power companies, metal fabricators and manufacturers,



A History of Building Worldwide Trading Partnerships

farm supply retailers, food product manufacturers and a wide variety of other customers.

North Pacific customers enjoy the economies of scale that come from working with a billion dollar company. But its customers also benefit from the small companies that make up North Pacific and the independent decision makers who are empowered to meet customer needs quickly and efficiently.

“Service is what separates a great company from a good company. Our reputation for meeting partners’ needs is built on decades of listening, responding and delivering. Our partners know they can trust their business to us.”

JAY ROSS,
PRESIDENT & COO,
NORTH PACIFIC GROUP, INC.



Our Future is Driven by the Fundamentals that Got Us Here

"Your round-the-clock efforts to supply material to us allowed us to keep our restoration effort continually moving forward without delays. Your response to and support of our efforts were outstanding."

PATRICK J. MULCHAY,
EXECUTIVE VICE PRESIDENT AND CEO,
NORTHERN INDIANA PUBLIC SERVICE
COMPANY

North Pacific Group, Inc., has a great story. And it needs to be told. We felt it was time to show what North Pacific Group has been doing better than anyone else for over 50 years: serving as one of the largest merchants of forest products and services. But that's just the beginning of our story. We also manufacture and distribute domestic and international hardwood and softwood lumber; provide a full line of building material products, lumber and panels for industrial and OEM markets; provide treated wood poles and piling to utility companies and contractors; distribute agricultural products to landscape markets; deliver food ingredients to food manufacturers; and much more.

Our future is driven by the fundamentals that got us here. Experience. Service. Integrity. People. Exceptional products and services. All put to work with one goal in mind: providing value to our worldwide trading partners.

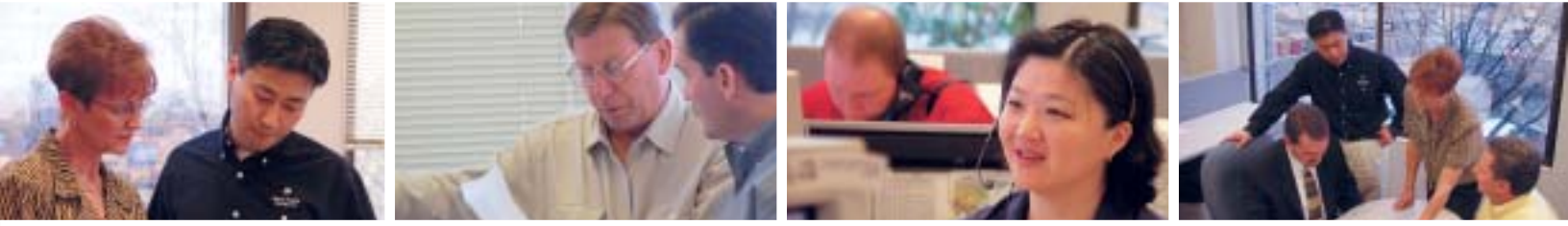


"Allied Plywood is one of my key suppliers. Without them, my recent order would have been a logistical nightmare. I have total confidence in Allied."

STEVE ILOWITZ
PURCHASING MANAGER,
PACKAGING CONCEPTS

Established yet Entrepreneurial

We started as a small family-owned business in 1948 and have grown to an employee-owned company. Each employee has a stake in our success and is rewarded when the company thrives. This gives us a distinct advantage over our competition: we are dedicated. You can expect us to be aggressive problem solvers, quick to react to changing market conditions, and responsive to your needs.



Moving Relationships into Partnerships

Our business is built one transaction at a time. Each customer and supplier is very important to us. We will meet your short-term needs while building a foundation for a long-term partnership. We want you to be more than satisfied. We want you back.

Strength in Numbers

Trust your business to a company that is firmly established both financially and as a leader in the marketplace. North Pacific is one of the largest merchants of forest products and services, with annual revenues exceeding \$1 billion, almost 1,000 employees, and eight business units strategically located throughout the U.S., with offices internationally, to better support our customers. Our name is recognized worldwide in the markets we serve. Not only have we been in this business for over 50 years, you can count on us to be here tomorrow.

A Reliable Reputation

Building a solid reputation doesn't come easy. It takes time and a promise to meet needs and keep our word. As a company, we are committed to doing the right thing. Our customers and suppliers know they can trust us to get the job done with integrity and ethical practices. We do it every day.

"Schultz, Snyder & Steele takes away the fear of loss. Whether it's trying new products or servicing our existing business, we have a high level of confidence and trust with S,S&S. They care about our business, not just our orders."

SCOTT WILLIAMS,
OWNER, BROWN LUMBER

"North Pacific has the ability to move the product we need to move. They offer more coordination between a trader and a mill than other wholesalers."

PRISCO DIPRIZIO,
VICE PRESIDENT, DIPRIZIO PINE SALES



Diverse Product and Service Offerings

At North Pacific Group, we offer a wide range of products and value-added services including the production, distribution, reloading, and/or manufacturing of forest, steel, and agricultural products on a global basis. Our eight business units are decentralized by product areas to maximize market expertise, pricing trends and experience.

BURNS LUMBER

For over 75 years, Burns has been a market leader in the distribution of construction-grade forest products and services to the West Coast. With distribution facilities strategically located in Southern California and Oregon, Burns offers handling and storage, job site delivery, LTL and route truck services. Products include green and kiln-dried Douglas Fir, construction lumber, timbers, studs and MSR lumber.

HARDWOODS BUSINESS UNIT

Since 1948, the Hardwoods Business Unit has been a major manufacturer, distributor and trading company of quality hardwood products both domestically and internationally. Products include all species of domestic hardwood lumber as well as imported plywood and lumber from selected overseas producers. With hardwood concentration yards in the Midwest US, we provide customized services including kiln drying, custom surfacing and straight line ripping. We are committed to providing competitively priced quality products on a timely basis to our valued customer base.

LANDMARK PRODUCTS

Landmark Products, located in Southern California, is a distributor of both hardwood and softwood plywood and lumber, particle board, MDF, high pressure and specialty laminated panels as well as custom-cut parts. These products are used primarily in the industrial, furniture/cabinet and retail lumber yard markets in the Western states. They also provide roofing, siding and other assorted products to the manufactured housing industry. Their distribution facilities located in the Southwestern states enable them to provide the value-added services that their customers need and have come to rely on.

SAXONVILLE USA

Serving the Northeastern United States since 1955, Saxonville USA is a leading distributor of building materials, specializing in construction-grade and architectural panel products, hardwood lumber, high-pressure laminate and engineered-wood products. Operating under the trade names, Saxonville USA, Kearns Specialty Wholesale and Allied Plywood, Saxonville sells to professional lumber dealers and manufacturers. With eleven distribution centers located throughout the Northeast US, Saxonville provides customers with quality services from warehousing to JIT deliveries.

SCHULTZ, SNYDER AND STEELE

Since 1948, Schultz, Snyder and Steele has been servicing the upper Midwest with a full line of building products ranging from dimension lumber to engineered wood products, siding to shakes and shingles, hardwood floors to plywood and composite panels and more. With distribution centers located throughout the Midwest, Schultz, Snyder and Steele provides customized programs to suit their customer's needs including off-car, reload, mill direct and flexible loads from full units to pieces. With company owned and operated trucks, Schultz, Snyder and Steele prides itself on on-time deliveries.

SOFTWOODS BUSINESS UNIT

The Softwoods Business Unit is a major worldwide distributor of OSB, Plywood, MDF, particle board and both domestic and international softwood lumber. The Softwoods group sources material in a wide variety of species and grades from manufactures in the US, Canada, South America, New Zealand and Russia. With distribution and reload facilities located throughout the US and South America, the Softwoods Business Unit provides value-added services to all our suppliers and customers.

SOUTHERN BUSINESS UNIT

The Southern Business Unit is a leading wholesaler of lumber, building materials and specialty products in the Southern United States. Since 1970, the Southern Business unit has specialized in Southern yellow pine products for industrial use, Eastern and Western spruce, Southern Pine Plywood, carpet, tile and roofing products, OSB, MDF, hardwood plywood and particle board. With 27 distribution and reload centers strategically located, Southern provides their customers with prompt delivery and value-added services.

SPECIALTY PRODUCTS BUSINESS UNIT

The Specialty Products Business Unit has four unique businesses each providing products and services to a wide variety of customers. Products include treated wood poles and piling, composite products, steel pipes, tubing and coils, various food products and agricultural products such as soil amendments, feed ingredients, grain seeds and landscape products. The Specialty Products Business Unit offers an on-time delivery record and unique services including product disposal, special processing, re-packaging and mixing.

An aerial photograph of a dense forest. The trees are in various stages of autumn, with many showing bright yellow and orange foliage, while others remain green. The perspective is from directly above, looking down on the canopy. The text is overlaid on this image.

EXPERIENCE

SERVICE

INTEGRITY

PEOPLE

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